

2023

Annual Report



Executive Letter



Dear Friends,

2023 saw both challenges and opportunities for all of us here at Howard EcoWorks. Both our staff and our crew grew in numbers and, together, we achieved significant environmental and community impacts such as removing more than 77,000 pounds of invasive plants and trash and planting more than 6,000 native perennial plants! Our community work was strong as we continued to engage with dozens of homeowner and community associations and faith-based institutions. Our impact has been steadily expanding outside of Howard County into nearby Catonsville, City of Laurel and Baltimore. We engaged in new project types such as supporting a vernal pool installation and planting a septic-friendly conservation landscape while we also increased our woodland management activity (a company favorite - we love forests). Our partnership with Howard County Government remains strong and we continue to lead in the region with our green jobs programming.

Our crew members are continuously empowered with knowledge and training around environmental sustainability and opportunities available in our industry. We launched our first "senior" crew, providing permanent positions with access to all company benefits to several of our program participants. We hosted our first annual Soak It Up! Event and fundraiser in downtown Ellicott City, which was a ton of fun. EcoWorks was featured in multiple audio and visual opportunities and we proudly received a Gold Leaf Award from the International Society of Arboriculture. I personally gave many talks and even two keynote speeches. To round out the year, we began a concerted search for our Forever Home, a place where EcoWorks can grow and thrive in programs, innovations and community impact for many years to come. We look forward to sharing more about this with you in 2024! In the meantime, please enjoy a recap of our successes in this year's Annual Report. We look forward to seeing you in the community in 2024!

Yours in service,

A handwritten signature in blue ink that reads "Lori Lilly". The signature is fluid and cursive.

Lori Lilly
Founder and Executive Director

"We achieved significant environmental and community impacts"

2023 AT A GLANCE

2023 METRICS



727

Native Trees & Shrubs Installed



6,421

Native Perennial Plants Installed



46

Projects Installed: Rain Gardens, Conservation Landscapes, & Tree Plantings



9,082

Square Feet of Gardens Installed



26

Stream Restoration Sites Maintained



77,440

Lbs of Debris Removal : Invasive Plants, Trash, & Compact Dirt



PROGRAM HIGHLIGHTS

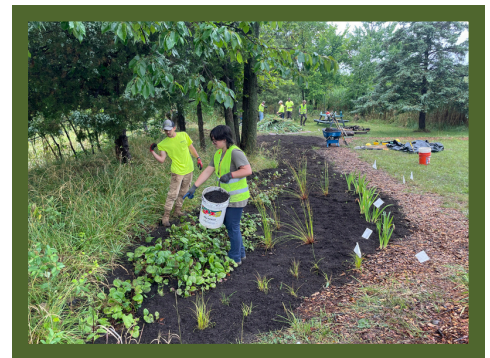


We had **56 program participants** in UpLift, READY and EcoAmbassadors.



We provided **37 professional development and training opportunities** to our crews including career training, green industry training, networking opportunities, and multiple industry exposures.

18 participants received certificates tailored for the green industry and environmental sector such as the Chesapeake Bay Landscaping Professional- Associate (CBLP-A) certificate



Thanks to generous donations and growth opportunities we were able to hire additional people onto our crews. We **expanded 1 additional position for UpLift and 7 for READY** compared to 2022.

In 2023 we **added 7 additional staff positions:** a field technician, a conservation-restoration director, a communications and outreach coordinator, and 4 senior crew positions.



OUR MISSION

Empower communities and diverse workforces to respect and restore our natural resources for future generations.

OUR VISION

Innovative solutions, partnerships, and a skilled workforce supporting resilient communities.

2023 STAFF



Lori Lilly
Founder & Executive Director



Genevieve Simard
Operations Director



Andrés Ovalle
Conservation & Restoration Director



Samantha Lewis
Office Manager



Nick Lovett
Field Technician



Elura Morris
Marketing & Communications Coordinator



Andrei Shiller
Landscape Foreman



Ryan Briese
Nursery Assistant

2023 BOARD OF DIRECTORS

- James Morton
- Paul Hayden
- Amity Tripp
- Jamie Fraser
- Lydia Poole
- Ran Zhang



PARTNERS

Association of Community Services
Autism Society of Maryland
Baltimore Community ToolBank
Baltimore Green Space
Barnside Condominiums
BG&E
Catonsville Presbyterian Church
Center for Watershed Protection
Chesapeake Bay Trust
Chesapeake Conservancy
Chesapeake Conservation Landscaping Council
Church of the Holy Apostles and St. Stephen
Church of the Resurrection
Clean Water Action
Climate Corps Network
Clocktower Crossing HOA
Columbia Association
Community College of Baltimore County
Community Ecology Institute
Community Foundation of Howard County
CSF, Inc
Deering Woods Condominium Association
Defensores de la Cuenca
Dorsey Search Homeowners Association
Ecosystem Services
Ecotone
Edrich Lumber
Elkhorn Landing Community Association
Ellicott City Partnership
Ellicott Mills Homeowner Association
Emerson Community Association
Empire Landscaping
Empty Quarter Studios
First Lutheran Evangelical Church
First Presbyterian Church
Franciscan Friars
Glen Mar United Methodist Church
Greater Baltimore Wilderness Coalition
Groundsmith Collective
Grow Home
Howard Community College
Howard County Department of Corrections
Howard County Department of Recreation & Parks
Howard County Department of Public Works

Howard County Office of Community Sustainability
Howard County Public School System
Howard County Conservancy
Humanim, Inc.
Inner Arbor Trust
Interfaith Partners for the Chesapeake
Impact HR
Keith Campbell Foundation
Kingsgate Condominium Association
Kittamaquindi Community Church
Laurel for the Patuxent
Lerch Brothers
Mediation and Conflict Resolution Center of Howard County
MD Department of Natural Resources
MD Department of Labor
Middle Patuxent Environmental Area
Montgomery Parks
National Fish and Wildlife Foundation
Native By Design
Neighborhood Design Center
NonProfit Collaborative
North St. John's Swim Club
Oakland Mills Interfaith Center
Orchard Hill Homeowner Association
Paddock Pointe Property Owner Association
Patuxent Triangle Homeowner Association
Riverchase Condos
Russell Design Workshop
SEED School of Maryland
Schott Nursery
Sewells Orchard Homeowner Association
Sierra Villas Condominiums
Smithsonian Institute
Stonebrook Community Association
St. John's Episcopal Church
St. Paul's Roman Catholic Cemetery
St. Peter's Episcopal Church
Supporting Strategies
Toll House Homeowner Association
University of Delaware
University of Maryland Extension
UpCycled
Upskill
Wimbledon Homeowner Association

GRANTORS & SPONSORS

BGE
Benchmark Engineering
Brown and Caldwell
Chesapeake Bay Trust
Community Foundation of Howard County
Cummings and Company
Dales Associates
Davey Tree
Edrich Lumber
Friends In Need Foundation
Geo-Technology Associates, Inc
Henneman & Associates
Howard County Government
Keith Campbell Foundation

Kimley-Horn
MD Department of Labor
Miller Family Foundation
Murn Mangement
National Fish and Wildlife Foundation
Patapsco Heritage Greenway
Paydirt, LLC
Quantum Loophole
Rosenberg Martin Greeberg
Ryan Homes
Sloan Home Team
Chesapeake Realty Partners / Simpson Oaks
Standard Petroleum Logistics
Whiteford, Taylor, Preston

INDIVIDUAL DONORS

Up to \$200

Ameet Parikh
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Brian Grogan
Casey Lilly
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Christine Sigrist
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Gina Schauer
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Ilana Bittner
Jack Kavanagh
James Halcomb
JoAnn Hogenson
Julia Sigrist
Katherine Shnorrenberg
Katie Pinkham
Lori Lilly
Maggie Knipps
Margaret Sigrist

Mary Jo and Brad Closs
Mike Calvert
Monica Fabbri
Nancy Lemich
Robert Howard
Sharon Stewart
Steve Bolen
Tiffany Frazier
Town & Country Garden Club
William Fabbri

\$200 - \$500

Cheri & Brian Auger
Dianne Paulus
Jamie Fraser
Jennifer Vincent
Joshua & Amity Tripp
Lauren Hubbard
Levin Gann
Paul Hayden
Seth Bair
Sue Briggs

\$500 - \$1000

John Jacob & Susan Mason
Nancy Klein
Pearce Wroe
Scrib & MaryJo Messenger

\$1000 - \$3000

Janine Grossman
Lydia Poole
Victoria Van Hying

2023 FINANCIALS

Support & Revenue

Grants.....	\$ 733,152.00
Fee for Service.....	\$ 409,407.00
Contributions.....	\$ 51,594.00
Product Sales.....	\$ 35,365.00
Investment loss, gain.....	\$ 2,550.00
Interest.....	\$ 5,358.00
Other income.....	\$ 160.00
Total.....	\$ 1,237,586.00

Expenditures

Program Services	\$ 1,039,689.00
Supporting Services	
Management and general... \$	54,463.00
Development.....	\$ 74,321.00
Total.....	\$ 1,168,473.00

Change in Net Assets	\$ 69,113.00
Net assets,	
beginning of year.....	\$ 202,905.00
Net assets,	
end of year.....	\$ 272,018.00



HOWARD ECOWORKS LOOKING AHEAD TO 2024



2024 promises more excitement and growth! Here are just a few of the things that we are looking forward to:

- Continuing tree planting and conservation garden installations in urban and underserved communities in the Baltimore region
- Acquiring our Forever Home!
- Celebrating our second annual Soak It Up! Fundraiser with our friends and supporters
- Partnering with the MD Department of Service and Civic Innovation to bring two Climate Corps members onto our team
- Completing our second Howard County Innovation grant evaluating the effectiveness of kiln-produced biochars
- Beginning our next strategic planning process for FY25-FY28

WAYS TO GIVE



Mail your gift

9770 Patuxent Woods Drive,
Suite 309
Columbia, Maryland 21046



Donate online

www.howardecoworks.org

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